

# Lonnie L. Sams Jr.

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## Summary

I am a highly-skilled Cybersecurity and Web Development professional with 8+ years of experience designing secure, scalable digital solutions. My expertise spans frontend development, cloud security, and leveraging AI for application performance and protection. I am certified in key areas, including CompTIA Security+, Cisco, and Google Cloud, and I am currently pursuing my CEH and progressing through TryHackMe (at 3%). I have a proven ability to integrate security best practices into modern web platforms and drive innovation.

## Education+-+

### **St. Petersburg College**

Bachelor of Applied Science, Technology Development and Management  
College Certificate Cybersecurity

**Clearwater, FL**

Expected December 2027  
July 2021

## Certifications/Certificates

- Cisco AI Technical Practitioner Expected Oct 2026
- Splunk Certified Cybersecurity Analyst Expected Aug 2026
- Cisco Ethical Hacker Certificate Expected Jul 2026
- Cisco AI Business Practitioner May 2026
- Google Cloud Cybersecurity Certificate Mar 2025
- Google Cloud Digital Leader Nov 2024
- Cisco Certified Network Associate Cybersecurity Jun 2024
- CompTIA Security + CE Expired Jul 2026

## Work Experience

### **IT Professional SendMyWayMedia LLC**

Web Operations Specialist

**Tampa, FL**

August 2018 – Present

- AI-Driven App Deployment: Integrated AI-assisted development and real-time debugging to accelerate application deployment and streamline site performance for maximum organic search visibility and conversion efficiency.
- Secure Development & Governance: Implemented security hardening across all managed domains, applying SSL/TLS best practices and OWASP Top 10 mitigation strategies to counter emerging cyber threats and govern risks introduced by rapid, AI-assisted development ("vibe coding").
- Performance Marketing Automation: Developed and deployed automated workflows (n8n) to integrate media buying data with security logs, enabling real-time analysis to detect fraudulent traffic and optimize campaign security posture for marketing initiatives.

## Relevant Technologies

- **Infrastructure & Cloud:** Google Cloud Platform (GCP), Virtual Private Servers (VPS), Microsoft Azure.
- **Security & Defensive Tooling:** Penetration Testing (Burp Suite, Metasploit, Hydra,

SQLMap), Network Security (Nmap, Wireshark, Secure Protocols), Defensive Measures (WireGuard Protocol, SSL/TLS Hardening, OWASP Top 10 Mitigation, Cryptographic Standards).

## Skills

- Critical Thinking
- Self-Development
- Continuous Learning
- Adaptability